



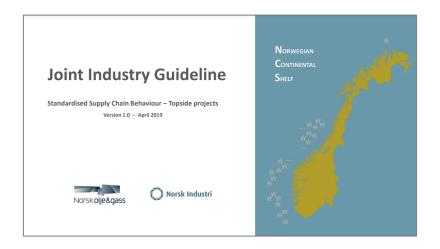
Joint Industry Guideline Checklist







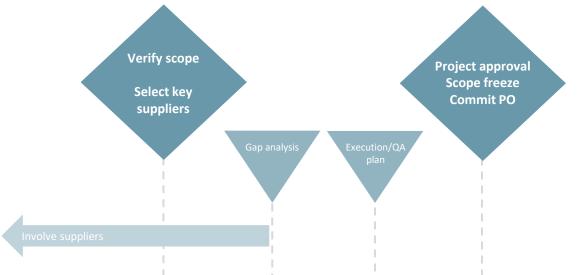
The Joint Industry Guideline was published in 2019, with the goal of increasing and implementing Standardised Supply Chain Behaviour across the industry. Since then, various measures have been initiated to enhance the implementation. The following checklist is meant as a tool for companies to early assess and implement key recommendations from the Joint Industry Guideline.



Background and purpose







Delivery of smart design

OFFSHORE NORGE

Scope definition – **Equipment and package**

What do we actually need? Available standard solutions?

Optimisation and smart integration of scope

Smart Design

Execution and installation

Safe, effective and predictable

Operations

Optimal TCO and safe operations

Checklist for assignment of contract/frame agreements





Initial functional requirements. Early screening of key suppliers/RFI process

Enigneering contribution from key supplier(s)

Standard contracts during execution

OFFSHORE NORGE

Initial identification and selection of supplier

Efficient gap analysis between standard solutions and operator/contractor specifications (Operator approval)

Contract administration

Operator/contractor/key supplier(s) collaboration. Review of standard solutions

Use of standard buying terms

Compliance on Execution/QA plan

Verification of scope definition / equipment solution

Consensus on Execution/QA plan

Documentation management

Scope definition -**Equipment and package**

What do we actually need? Available standard solutions? **Optimisation and smart** integration of scope Smart Design

Execution and installation

Safe, effective and predictable

Operations

Optimal TCO and safe operations

Checklist for assignment of contract/frame agreements

Scope definition – Equipment and package	Sign ok	Optimisation and smart integration of scope	Sign ok	Execution and installation	Sign ok
Use Magnet JQS as a source to engage potential		☐ Include key supplier(s) in operator's and/or contractor's team when relevant		Recognised standard industry contracts should be	
suppliers Supplier documentation should be submitted,		☐ Re-use engineering from other relevant solutions		used (e.g. NF 15/NTK 15/NIB 16). Alignment of risk through the value chain and alignment between	
loaded up and validated in <u>EqHub</u> Operator should provide functional requirements		delivered Integration and adaption of supplier standard		frame agreements/contracts. During project execution, buyers contract	
only, excluding operator specific requirements		equipment packages should be done on the		administration should work integrated with project	
Buyers should ensure an early and compact screening process (RFI process/frame agreement)		interfaces or beyond package battery limit□ Opt to compensate key suppliers for early phase		management in accordance with agreed Execution/ QA plan	
☐ If assignment of contract/agreements is		engineering contributions where this can improve		☐ Comply with the Execution/QA plan that has been	
considered, utilise <u>checklist for</u>		the overall business case		agreed. Deviation from the plan may have	
assignment of contracts Offered solution should be based on standard		 Conduct a gap analysis where gaps between buyers specific requirements and industry standard 		consequences for project cost and progress If no circumstances require otherwise,	
equipment, and if available, based on recognised		requirements are approved or mitigated. Necessary		documentation should be retained at supplier	
international and industry standard specifications (e.g. ISO, IEC, NORSOK, API, IOGP)		changes to standard solutions should be based on a TCO cost-benefit approach		(including Material Record Book), still securing legal rights for operator to control the information	
Seek circular economy solutions and/or low		☐ Clarifications towards operations and relevant		through entire lifetime of equipment	
carbon opportunities Buyer should select key suppliers, and initiate		engineering disciplines should be conducted to ensure operational considerations are accounted for		☐ Utilise recognised <u>digital industry platforms</u> (e.g. EqHub)	
collaboration, as early as possible		in a TCO perspective		☐ Monitor number of revisions of documents	
Define scope and critical requirements as		☐ Establish and agree on a common Execution/QA plan			
foundation for review of standard solution Engineering contribution from key suppliers		between operator, contractor and key supplier(s) when POs are issued. The following issues should be			
should be separated from sales activities		clearly defined:			
Jointly review standard solutions in a TCO perspective		Plan for document review, approval and delivery			
Establish preliminary TCO estimate at time of		☐ Plan for risk based follow-up, reporting and			
scope selection		control			
Buyers to agree on proposed equipment solution as a feasible basis for further engineering		☐ Team integration☐ Long Lead Items (LLIs)			
Buyers to agree on preliminary project execution		☐ Common drivers and incentives			
strategy, and conditions for optimisation of solution					